

## Design Engineer

Location: San Francisco, California

Team: Engineering

Workplace: On-site

### Why Ivo?

Contract negotiation is one of the most time-consuming, costly and difficult components of the contract lifecycle – and it hasn't improved much since the days of fax machines. Large language models have unlocked the ability to solve many contract negotiation problems at scale. Ivo's product has an 85%+ head-to-head trial win rate and is used by some of the leading companies in the world.

### Overview

We are looking for an exceptional Design Engineer to join our team in San Francisco. You will be the first Design Engineer at Ivo and have a unique opportunity to shape the product, user experience and overall design strategy. You'll work closely with leadership and engineering to create intuitive, user-centric designs that meet the needs of our customers. Ideally, you should be comfortable with both product design and front-end engineering.

### What You'll Do

- Have significant input into the entire design and creative process.
- Deeply understand the product to create industry-leading user experiences.
- Build out our front-end and champion a reusable component system.
- Collaborate with our founders to define product strategy and roadmap priorities through a design lens.
- Ensure we keep our quality bar high while shipping fast.

### Your Qualifications

- 3+ years of experience in product design/front-end development.
- Proficiency in Figma and React/Next.js or other modern tooling.
- A customer-first mindset with a passion for solving real-world problems.
- Ability to move fast and experience working in high-velocity teams.

### Ivo might be a good fit if you:

- Love creating the perfect product experience but are even more motivated by having impact. Our #1 goal is building the best possible product, which means making pragmatic choices and looking for 80/20 solutions.
- Would describe yourself as being relentlessly resourceful.
- Have a strong internal sense of urgency and a bias toward doing things today rather than tomorrow.
- Have experience working in a startup environment (preferred but not required).
- Are excited by AI and the adventure of building a company.

### FAQ

- How far along are we? We launched in early access in 2023. Since then, we've had an incredible response from the market and are growing rapidly. We 6x'd in ARR in the last 12 months. Our clients include companies like Uber, Reddit, IBM, Canva, Pinterest, WordPress and more.
- Can I work remotely? We require candidates to work with us in-person 5 days a week in our San Francisco office.
- Compensation: The USD salary range for this role is \$150K-\$230K. Final offer amounts are determined by multiple factors, including experience and expertise, and may vary from the amounts listed above.